

Taashee Linux Services: Adding Value to the Client Business through Open Source Technologies

Open source software may be a buzz in today's IT sphere, but the advantages and benefits it offers has undoubtedly opened up many new vistas for the enterprises. It presents unparalleled flexibility and agility to the enterprises globally. However, the inadequacy of 'open source only' shops has been a huge limitation across the Indian market. The major vibe was felt especially when Red Hat was undergoing transformation and they encountered challenges in the deployments of advanced technologies like Clustering, Directory Server, SELinux, etc.. So, to address these challenges, Abhishek Datt and Manoj Kumar jointly incorporated Taashee Linux Services. Abhishek Datt, CTO, says, "It was exactly then that Taashee partnered with Red Hat by equipping them with advanced capabilities catapulting us to their Numero Uno partner status as far as the implementation of advanced services mattered."

The firm though was formed in 2008 with a clear intension to provide high-end consultancy services in the open-source space, but has metamorphosed into one of the most sought after companies for implementing open source technologies. It all reveals the duo's constant passion towards their objective. Today, Taashee Linux Services specializes in extending expert high-end technology solutions from mid-large-scale businesses. Knowing the vitality that customers often look for an end-to-end partnership for their service delivery, Taashee Linux Services has continuously ventured into strategic partnerships with several software companies like Alfresco, Enterprise DB, Nagios, VMware, and AWS among others. This has propelled it in figuring out a productive and successful way of mastering skills around its partner products and meeting the customer requirements. With decades of collective experience, Taashee takes on the most innovative IT developments, including virtualization, clustering, cloud computing, monitoring, and security, besides supporting one-button deployments of Big Data Technologies.

Taashee's QoS MAT tool is a unique application which provides unparalleled information on QoS that Telcos/ISPs provide to their end-users. It records a day and present extremely valuable QoS analytics. Manoj Kumar, Head of Sales, explains, "Taashee has learning and improvisation in its DNA. So, our strength and uniqueness is in acquir-

ing deep skills in our partner technologies and create innovative solutions around those."

While Taashee still provides services around RHEV, Satellite Server and Clustering, it is now more focused on Red Hat's middleware and cloud offerings like JBoss, FUSE and Cloud forms. Red Hat's such large spectrum of products in the platform, middleware and cloud space, boosts its capabilities to weave solutions for its clients.

This Hyderabad, India, based company with its end-to-end deployment of application infrastructure apart from security and performance issues has helped TCS, Infosys, and Govt. of India, so much so that, it has won Red Hat Most Committed Partner Asia-Pacific, Red Hat Best Partner India and so.

"As a product development company, we believe in creating product with superior work flows that blend well with user's working style," adds Abhishek. The company's new-gen Enterprise Java and web frameworks expertise offers customized tools and applications to ISVs and large organizations.

Recently, it has executed a multi-batch training assignment for a major Asian Bank in Singapore to deliver PostgreSQL training to its staff. Shortly, it is coming up with: a CRM product called iOrbit for sales professionals and a product on Process Automation for Manufacturing & Engineering companies. It further plans to invest towards building up a bigger AWS team for delivering end-to-end cloud management services. Further, by providing services around its partner products and carving its range of own products to offer better productivity and user experience, Taashee continues to grow as a strong services company with deeper skills while adding value to its customers. Taashee's board became much stronger with the joining of Mr. Rajeev Lakhanpal as CFO and CSO. "Rajeev's business acumen and financial insight has propelled Taashee's growth like never before. We have had our best 2 Quarters with him, both from the perspective of revenues and profitability. His vision to make Taashee a prominent global player has already started taking shape," says Abhishek. **ACO**



Manoj Kumar Garg COO Rajeev Lakhanpal CFO Abhishek Datt CTO